

Message Text

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17

ACTION EUR-25

INFO OCT-01 ISO-00 COME-00 EB-11 SS-20 NSC-10 FEA-02

TRSE-00 STR-08 L-03 H-03 SCI-06 ARA-16 RSC-01 DRC-01

/107 W

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R 080659Z FEB 74

FM AMEMBASSY BUCHAREST

TO SECSTATE WASHDC 7659

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E.O. 11652: N/A

TAGS: BDIS, RO

SUBJECT: TRADE COMPLAINTS: CIRILLO; PHOSPHATE ROCK, KAISER TRADING

REFS: A) STATE 21818? B) BUCHAREST 0161; C) BUCHAREST A-19;

C) STATE 1989

1. ROMANIAN RESPONSE TO EMBASSY REPRESENTATIONS ON CIRILLO BROTHERS COMPLAINT GIVEN IN REF B. SUBJECT RAISED AGAIN TODAY WITH BUTNARU OF MFT, WHO REHEARSED MUCH OF MATERIAL CONTAINED IN REF B, THEN INJECTED NEW POLITICAL ELEMENT. WHEN CONTRACT ORIGINALLY SIGNED WITH CIRILLO, BUTNARU SAID, PETROLEXPORT CONTEMPLATED LIBYA AS SOURCE OF FUEL OIL TO BE SUPPLIED TO CIRILLO. IN INTERIM, CONTRACT WITH LIBYA HAS EXPIRED AND ROMANIA IN PROCESS OF NEGOTIATING NEW CONTRACT, WHICH AT LIBYAN INSISTENCE WOULD PRECLUDE RE-EXPORT TO UNITED STATES. CONSEQUENTLY NEW SOURCE MUST BE FOUND. BUTNARU SAID DIRECTOR GENERAL OF PETROLEXPORT HAS TURNED UP POSSIBILITY OF ALTERNATIVE SOURCE IN VENEZUELA AND VISIT TO CARACAS BY CIRILLO REPRESENTATIVE HAS BEEN PROPOSED. BUTNARU BELIEVES CIRILLO HAS AGREED TO SEND REPRESENTATIVE TO CARACAS.

2. FOLLOWING DISCUSSION OF CIRILLO PROBLEM, MFT OFFICIALS ASKED FOR RESPONSE ON TRADE DISPUTE INVOLVING SUPPLY OF PHOSPHATE ROCK TO AZOEXPORT BY PHOSPHATE ROCK EXPORT ASSOCIATION OF TAMPA, FLORIDA (REF C). THEY AGAIN POINTED OUT AZOEXPORT WILLING PAY
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HIGHER PRICE BUT URGENTLY NEEDS FULL AMOUNT SPECIFIED IN CONTRACT.

3. KAISER TRADING COMPANY COMPLAINT (REF D) DISCUSSED IN
DETAIL JANUARY 25 WITH CHIMIMPORT MANAGER DALEA DURING VISIT TO
BUCHAREST OF PLANAGAN FROM BEWT/TDAD. WE HAD ALSO PREVIOUSLY
CONVEYED SUBSTANCE OF REF D TO DALEA. FOLLOWING JANUARY 25
CONVERSATION, WE CONCLUDED WITH PLANAGAN'S CONCURRENCE, THAT INSUFF-
ICIENT BASIS EXISTS FOR FURTHER EMBASSY INTERVENTION ON BEHALF
OF KAISER AT THIS TIME. ACCOUNT GIVEN BY DALEA OF HIS NEGOTIATIONS
WITH KAISER TRADING AND DOCUMENTS RELATING TO CONTRACT CREATE
STRONG IMPRESSION THAT FINAL AGREEMENT WAS NEVER REACHED AND THEREFORE

CONTRACT DID NOT COME INTO EFFECT.
MARTENS

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Message Attributes

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Disposition Authority: morefirh
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